

HEIDI K. BROWN

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EDUCATION

The University of Virginia School of Law, *Juris Doctor*, May 1994

The University of Virginia. Double major: *B.A. Foreign Affairs*, May 1991, *B.A. French Language and Literature*, May 1991

- Phi Beta Kappa
- Graduated with High Distinction, Distinguished Majors Program
- Dean's List every semester

ACADEMIC EXPERIENCE

Brooklyn Law School, Brooklyn, New York, April 2016-Present

Director of Legal Writing and Associate Professor of Law

University of Trento, Faculty of Law, Trento, Italy, March/April 2016

Visiting Professor, Course on Predictive, Persuasive, and Academic Legal Writing

New York Law School, New York, New York, 2011-2015

Associate Professor of Law

- Courses: Evidence, Legal Practice (Legal Research, Writing, Lawyering Skills), Deposition Skills, Advanced Legal Memorandum and Brief Drafting
- Member of Innovation and Future of Legal Education Committee, Adjunct Faculty Review Committee, Admissions Committee
- Faculty Advisor to Legal Outreach: Mentoring Youth Through Legal Education
- Faculty Advisor to numerous legal externs, members of the New York Law School Law Review, and students performing independent research projects
- Launched innovative Overcoming Public Speaking Anxiety (OPSA) program, with grant funding provided by the New York State Bar Association

Chapman University School of Law, Orange, California, 2008-2011

Associate Professor of Legal Research and Writing

- Courses: Legal Research and Writing, Civil Discovery and Depositions
- Co-Coordinator of Legal Research and Writing Program (2010-2011)
- Member of Admissions Committee, Curriculum Committee, Academic Standards Committee, Public Interest Law Committee
- Directed Research Advisor on Select Civil Procedure Topic: Fraudulent Joinder to Defeat Diversity Jurisdiction

California Bar Exam—Practice Essay Grader, through Chapman University School of Law's Supplemental Bar Exam Preparation Program. Summers 2009-present (have critiqued over 1000 practice essays on Civil Procedure, Contracts, Torts, Property, Criminal Law and Evidence)

PRACTICE EXPERIENCE

Moore & Lee, LLP, New York, New York, October 2001-January 2016

Of Counsel

- Handled all phases of litigation and arbitration of complex commercial construction contract disputes on a national level.
- Chief brief-writer for cases pending in federal and state courts.
- Drafted and negotiated contracts for development, design, and construction of hospitals, senior living facilities, power plants, and other commercial and government projects.

Thacher Proffitt & Wood, New York, New York, 2000-2001

Senior Litigation Associate

- Researched and drafted briefs in litigation involving banking clients.

Watt, Tieder, Hoffar & Fitzgerald, LLP, McLean, Virginia, 1994-2000

Litigation Associate

- Handled all aspects of complex federal and state litigation and arbitration of commercial construction contract disputes.
- President of the Washington, D.C. Chapter of the National Association of Women in Construction.
- Led summer associate recruiting and training program for two years.

TEACHING AWARD

- 2014 Global Legal Skills Award, awarded at the Ninth Annual Global Legal Skills Conference at the Collegio di Giurisprudenza at the Università degli Studi di Verona, in Verona, Italy (honored for “excellence in the advancement of global legal skills education around the world”).

RESEARCH, WRITING, AND TEACHING GRANTS

- 2014 appointment to the Fulbright Specialist Roster, by the U.S. Department of State’s Bureau of Educational and Cultural Affairs, and the Institute of International Education’s Council for International Exchange of Scholars—eligible for two international teaching grants in the next five years through the J. William Fulbright Scholars Program
- 2013 Recipient of Summer Teaching Grant from the Association of Legal Writing Directors
- 2011 Recipient of Summer Research and Writing Grant from Lexis-Nexis and the Legal Writing Institute

BOOK PUBLICATIONS

- *The Mindful Legal Writer: Mastering Persuasive Writing*, Wolters Kluwer Law & Business (Aspen Publishers), 2016.
- *The Mindful Legal Writer: Mastering Predictive Writing*, Wolters Kluwer Law & Business (Aspen Publishers), 2015.
- *Fundamentals of Federal Litigation*, Thomson-West Publishing, 2004-2009 (authored six editions of a 630-page federal civil procedure treatise).

ARTICLES

- *Empowering Law Students to Overcome Extreme Public Speaking Anxiety: Why “Just Be It” Works and “Just Do It” Doesn’t*, 53 *Duquesne Law Review* 182 (Winter 2015).
- *Converting Benchslaps to Backslaps: Instilling Professional Accountability in New Legal Writers By Teaching and Reinforcing Context*, 11 *Journal of Legal Communication and Rhetoric* 109 (Fall 2014).
- *The Emotionally Intelligent Law Professor: A Lesson from the Breakfast Club*, 36.3 *University of Arkansas at Little Rock Law Review* (2014).

- The “Silent But Gifted” Law Student: Transforming Anxious Public Speakers into Well-Rounded Advocates*, 18 Leg. Writing 291 (2012).
- The Attorney Signature Block on a Brief: A Jumping-Off Point for Discussing Ethics*, The Second Draft (Fall 2012).
- Co-Author, *Recoverability of the Cost of Borrowing in Construction Contracts*, 27 Public Contract Law Journal 17 (Fall 1997).

SELECTED PRESENTATIONS

- (Upcoming) 2016 Legal Writing Institute Biennial Conference, Scholarship Incubation Workshop Facilitator, “From Idea to Article,” Portland, Oregon, July 2016.
- (Upcoming) 2016 Global Legal Skills Conference, moderating a panel entitled, “From Angst to Action: Transforming Anxious Law Students into Powerful Advocates,” Verona, Italy, May 24-26, 2016.
- Southeastern Legal Writing Conference at University of Miami School of Law, presenting “Emboldening the Quiet Law Student: Why ‘Just Do It’ Censors But ‘Just Be It’ Amplifies,” Miami, Florida, January 22, 2016.
- Fourth Colonial Frontier Legal Writing Conference at Duquesne University School of Law, presented “Empowering Millennial and Generation Z Students to Overcome Extreme Public Speaking Anxiety in the Socratic Law School Classroom,” Pittsburgh, Pennsylvania, December 6, 2014.
- Society of American Law Teachers (SALT) Conference, co-presented “Incorporating Social Justice Themes into the 1L Writing Curriculum to Prompt Students to Develop a Broader Community-Based Mindset,” Las Vegas, Nevada, October 10, 2014.
- Western Regional Legal Writing Conference at Stanford Law School, co-presented “Empowering Law Students to Develop Their Lawyer Persona Through a Community-Based Transactional Teaching Module,” Palo Alto, California, September 19, 2014.
- 2014 Global Legal Skills Conference, co-presented “Identifying and Enhancing Global Reading Comprehension Skills in the Twitter Generation of Law Students and Lawyers,” Verona, Italy, May 21-23, 2014.
- Southeast Regional Legal Writing Conference, presented “Incorporating Civil Discovery Strategy and Theory Into an Upper-Level Memo and Brief-Writing Course: A Teaching Module,” Gulfport, Florida, April 26, 2014.
- New York Law School Faculty-Student Presentation Day, moderated a panel entitled, “Evidence Issues Affecting Social Media,” New York, New York, April 2014.

- 2014 Association of American Law Schools Annual Conference: Section on Legal Writing, Reasoning, and Research, moderated a panel entitled “Reading Comprehension in the Age of Twitter: Teaching Law Students to Read for Meaning and Materiality,” New York, New York, January 2014.
- Southeast Regional Legal Writing Conference, presented “Researching with the Kardashians: Building an Engaging and Cumulative Legal Research Curriculum,” Savannah, Georgia, April 2013.
- New York City Bar “New Lawyer Boot Camp 2012,” presented “Legal Writing Jumpstart,” New York, New York, October 2012.
- 2012 Association of American Law Schools Annual Conference: Section on Legal Writing, Reasoning, and Research, presented “Casey Anthony: Using Real-Life Case Documents to Introduce Law Students to the Law,” Washington, D.C., January 2012.
- Thomson-Reuters, Expert Witness CLE, Presenter, Eagan, Minnesota, September 2011.
- Thomson-Reuters, Legal Writing for Law Firm Associates CLE, Presenter, Eagan, Minnesota, September 2011.
- Construction SuperConference, booth presentation of “An Industry Call for a New Disputes Resolution Forum,” San Francisco, California, December 15-17, 2010.
- Thomson-West Publishing, videotaped a Deposition Training module distributed to purchasers of Thomson-West’s LiveNote deposition tool, San Francisco, California, January 2008.
- Simpson Thacher, presented “Litigation Readiness” CLE for first-year associates, New York, New York, December 2007.
- Quinn Emanuel, presented “Litigation Readiness” CLE for first-year associates, New York, New York, December 2007.
- Sunrise Senior Living, Inc., presented “Legal Strategy in Drafting Owner Contracts with Architects and Contractors,” McLean, Virginia, October 12, 2007.
- Thomson-West Publishing, presented “Litigation Bootcamp” to large law firm sales representatives, Eagan, Minnesota, April and September 2007.
- Thomson-West Publishing, presented “Overview of Civil Litigation Documents and Scheduling” to publisher’s top management at company retreat, Scottsdale, Arizona, March 2007.
- JDBliss.com, Webcast Seminar Speaker, “Life-Work Balance for Lawyers,” March 2005.

BAR ADMISSIONS

New York State Bar
District of Columbia Bar
Virginia State Bar
United States District Court for the Eastern District of Virginia
United States District Court for the Southern District of New York
Fourth Circuit Court of Appeals
Eighth Circuit Court of Appeals

PROFESSIONAL AFFILIATIONS

- Board Member 2013-2014, Association of American Law Schools—Committee on Balance in Legal Education, Newsletter Sub-Committee
- Association of American Law Schools—Section on Legal Writing, Reasoning, and Research
- Member, Legal Writing Institute (2009-present)
- Member, SCRIBES: The American Society of Legal Writers
- Member, SALT: Society of American Law Teachers

RESEARCH AND TEACHING INTERESTS

Legal Research and Writing, Evidence, Civil Procedure, Federal Civil Litigation, Psychology of Public Speaking Anxiety in Law Students and Lawyers